

Module Title : CERTIFICATION PREPARATION FOR SALES CLOUD CONSULTANT

Duration : 1 day

OVERVIEW

Are you ready to take the next step in your career by becoming a Salesforce Certified Sales Cloud Consultant? Instructors will present scenarios that will help reinforce your knowledge of Sales Cloud functionality by thinking through requirements design considerations. The course provides an overview of the exam objectives to help you focus your efforts to prepare for the Salesforce Sales Cloud Consultant Certification exam.

WHO SHOULD TAKE THIS COURSE?

Preparing for Your Salesforce Sales Cloud Consultant Certification is designed for individuals who have experience designing Sales Cloud solutions and are preparing to take the Salesforce Sales Cloud Consultant Certification exam.

You should have the following experience before attending this class:

- Attainment of the Salesforce Administrator Certification
- Knowledge of the topics discussed in the Sales Cloud Consultant Certification Study Guide
- Experience implementing Sales Cloud and designing Sales Cloud solutions

CERTIFICATION

Sales Cloud Administration: Products, Quotes, Orders, and Collaborative Forecasts is recommended as preparation for the Sales Cloud Application objectives on both the Salesforce Certified Advanced Administrator and Sales Cloud Consultant exams.

AUDIENCE

- Experienced Salesforce
- Administrators

WHEN YOU COMPLETE THIS COURSE, YOU WILL BE ABLE TO:

- Review the different exam objectives and their weighting on the exam
- Understand the product areas to focus on to best prepare for the exam
- Discuss how to design Sales Cloud solutions to meet specific business needs
- Assess your exam readiness by answering practice questions